

# PROFESSIONAL COACHING, TRAINING, & CONSULTING



## DIFFERENTIATION

I am a WOSB and SDVOSB-certified leadership coach, workshop facilitator, and keynote speaker with 20 years in the military and as a law enforcement officer training and leading award-winning teams around the globe. I am keenly aware of the DoD's pressing need to train and retain high-level customer service professionals. As such, I am passionate about growing leaders within the national security and service missions. I am also a career Army brat who grew up within the military system giving me insight into the culture and mission expectations. Application of my unique tools and facilitation skills brings clarity to individuals and teams on how their personal skills and gifts support overall mission objectives. This not only creates more resilient employees and increases retention rates but also results in greater efficiency and astounding mission outcomes.



## CONTACT INFO

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# CAPABILITY STATEMENT

## CORE COMPETENCIES

- Leadership Training
- Coaching
- High Performers
- Team Building
- Professional Development
- Performance Improvement
- Public Speaking
- Employee Retention

## COMPANY INFORMATION

### Owner

#### Alani Bankhead, Professional Certified Coach (PCC)

- 20 years: Supervisory Special Agent (federal/state), Military Officer, Personnel Training
- Specialties: Values identification, leadership style identification, employee retention and self-actualization
- Certified by the International Coaching Federation 2018
- DiSC & Energy Leadership Index-Master Practitioner

### Company Info

- Classification: WOSB, SDVOSB
- CAGE: 99VW8
- UEI: LNPELVKNDJY5
- DUNS: 019892513



### Population Served

- Federal, Military, State Government, Corporate
- Executive, Middle Management, Teams
- Specialties: Leadership Development & Team Integration

## NAICS

- 611430
- 621498
- 611710
- 541990
- 812990
- 541720

## INDIVIDUAL PERFORMANCE

### Coaching & Leadership Experience

- Trained & led thousands of emerging civilian & military leaders on 5 continents
- Coached 600+ police, prosecutors, victim services to 83 child sex crimes arrests, 96% conviction rate, ~20 live child victims IDd
- Terrorist/spy/trafficker hunter and senior Pentagon bodyguard
- Career coaching support for national security professionals

### US & International Coaching & Speaking

- TEDx Speaker, TEDx Pearl Street, Washington DC
- Multiple national conference & keynote speeches



### Coached thousands of professionals

- Multiple unit of the year awards, command winners
- Current contracts: Jamaican Constabulary Force, Costa Rican National Police, C-PTSD Institute Coach, National Security Career & Leadership Institute